

From "Pamela" <pchase63@gmail.com>
To ccostello@doverma.gov
Date 2025-03-06 23:42:29+00:00
Subject Fwd: Online Permitting Demo
Attachments PermitEyes-Preliminary-Cost-Proposal-for-Town-of-Dover-MA-1-22-25.pdf

Chris,

I'm following up on Keith's email below regarding a cost proposal for Full Circle Technologies ePermitting software. Can you let me know where things stand with respect to selecting a vendor? Certainly, if you have any questions or need additional information regarding the cost proposal, I'd be happy to schedule a call with you and Full Circle Technologies.

Regards,

Pam

----- Forwarded message -----

From: **Keith Faherty** <keith@fullcircletech.com>
Date: Wed, Jan 22, 2025 at 2:57 PM
Subject: Re: Online Permitting Demo
To: Christopher Costello <ccostello@doverma.gov>
Cc: <mail@fullcircletech.com>, Rajan nanda <rajan@fullcircletech.com>

Hi Chris,

Thank you again for your time, and that of your colleagues in the various Town departments.

Please find the **attached PDF which constitutes our preliminary cost proposal under ITS75 (State contract for software)**

We have listed many of the modules which are currently in use in MA, and this should serve as a good example of what a "full suite" of PermitEyes can look like.

Not all communities start with everything at once, so there is also room to begin with implementing certain key modules (e.g. Bldg, BOH) and add more over time. PermitEyes pricing is also modular, to allow for communities to best tailor the platform to immediate need, budget, and priority.

We have taken the liberty of providing some information regarding PermitEyes, how it works etc, on Pg. 3 - 10. Pricing is detailed on Pg. 11 - 19.

Please let us know if you have any questions about this document, the modules, or the implementation process. Thank you again for this opportunity and we hope to hear back from you soon as you continue your procurement process,
-Keith

Keith Faherty
Full Circle Technologies
ph: (617)722-0100

On Thu, Jan 16, 2025 at 4:12 PM Rajan nanda <rajan@fullcircletech.com> wrote:

Good afternoon Chris,

Keith and I wanted to thank you and your colleagues for your time today: it was much appreciated!

As had been requested, I have attached a screenshot of the slide which shows some of our activities this past 18 months or so.

We will also be providing pricing for the various PermitEyes modules by this time next week.

In the meantime, pls feel free to reach out with any questions or follow up requests.

Thank you.

Rajan Nanda
617-722-0100
rajan@fullcircletech.com
www.fullcircletech.com

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Until further notice, our office is telecommuting due to COVID-19.

Please excuse any delays or inconveniences caused by our change in operating practices.

We thank you in advance for your understanding.

On Mon, Jan 13, 2025 at 4:52 PM Rajan nanda <rajan@fullcircletech.com> wrote:

Hi Chris,

Absolutely: we are looking forward to our discussion!

Thank you.

Rajan Nanda
617-722-0100
rajan@fullcircletech.com
www.fullcircletech.com

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On Mon, Jan 13, 2025 at 4:21 PM Christopher Costello <ccostello@doverma.gov> wrote:

Looking forward to it! I added a few members of my team to the invite, I hope that's ok.

Thanks,

Christopher Costello

Assistant Town Administrator

Town of Dover
508-785-0032 ext. 229
www.doverma.gov

On Mon, Jan 13, 2025 at 1:11 PM Rajan nanda <rajan@fullcircletech.com> wrote:

Good afternoon Chris,
Wonderful!
You should have received an invite for our 10 AM,
Thursday Jan 16th meeting, but just in case, here it
is:
<https://meet.google.com/mbo-tymm-atr?authuser=0>
We will see you then!
Thank you.
Rajan Nanda
617-722-0100
rajan@fullcircletech.com
www.fullcircletech.com

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We thank you in advance for your understanding.*

On Mon, Jan 13, 2025 at 12:41 PM Christopher Costello
<ccostello@doverma.gov> wrote:

Good Morning,

10 am will work! Looking forward to it.

Thanks,

Christopher Costello

Assistant Town Administrator
Town of Dover
508-785-0032 ext. 229
www.doverma.gov

On Fri, Jan 10, 2025 at 7:22 AM Rajan nanda
<rajan@fullcircletech.com> wrote:

Good morning Chris,

Next Thursday (1/16) at 10 AM
is fine for a demo of our online
E-permitting program
PermitEyes!

Pls let us know if 10 AM - 11 AM will work for you and we will send out an invite.

Thank you.

Rajan Nanda
617-722-0100
rajan@fullcircletech.com
www.fullcircletech.com

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Until further notice, our office is telecommuting due to COVID-19.

Please excuse any delays or inconveniences caused by our change in operating practices. We thank you in advance for your understanding.

On Thu, Jan 9, 2025 at 7:27 PM
Christopher Costello
<ccostello@doverma.gov> wrote:

(1/16)

Christopher Costello

Assistant Town Administrator
Town of Dover
508-785-0032 ext. 229
www.doverma.gov

On Thu, Jan 9, 2025 at
6:51 PM Christopher
Costello
<ccostello@doverma.gov
> wrote:

Hi Rajan,

Do you have some time on Thursday after 10 am?

Thanks,

**Christophe
r Costello**

Assistant Town Administrator
Town of Dover
508-785-0032 ext. 229
www.doverma.gov

On Tue, Jan
7, 2025 at
12:55 PM
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nanda
<[rajan@full
circletech.c
om](mailto:rajan@fullcircletech.com)> wrote:

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nda617-722-0100
rajan@fullicircletech.com
fullicircletech.com
PLEASE

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We thank you in advance for your understanding.*

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ccostello@ddove

www.doverma.gov

Hello There,

Our town is beginning the process of acquiring online permitting software for our community development departments. I am reaching out to set up a demonstration to learn more about the options you offer.

Your product comes recommended to us by several other communities in Massachusetts.

Thanks,

Christopher Costello

Assistant Town Administrator
Town of Dover
508-785-0032 ext. 229
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